# AggiesLEAD

## Institutional Business Management (IBM)

For the IBM badge the Bronze, Silver and Gold level can be earned via completion of the following requirements:

- **BRONZE**: Core Curriculum + Measurement of Understanding (MoU)
- **SILVER**: Core Curriculum + Measurement of Understanding (MoU) + 3 Elective Courses
- **GOLD**: Core Curriculum + Measurement of Understanding (MoU) + 6 Elective Courses

### Core Courses

*In person session through CLOE:*

- **CL-002:** *Moving from Transactional to Motivational Leadership*
- **CL-012**: *Ethics and Social Responsibility*
- **CL-025:** *The Art of Giving and Receiving Feedback*
- **CL-026:** *Budget and Finance*
- **CL-048**: *Leading Innovation*

*Online courses through Lynda.com:*

- **OL-022:** *Business Acumen for Project Managers* *with Daniel Stanton*

### Elective Courses

*In person session through CLOE:*

- **CL-005:** *Building High Performing Teams: Five Dysfunctions of a Team*
- **CL-009:** Introduction to Return on Investment
- **CL-010:** *Introduction to Interpersonal Needs using FIRO-B*
- **CL-024:** Seven Habits of Highly Effective People
- **CL-028:** *Change Happens, Embrace It With Style*
- **CL-029:** *Writing Position Descriptions for People Admin.*
- **CL-030:** *Effective Writing: Grammar and Mechanics*
- **CL-037**: *Increasing your Personal Productivity*
- **CL-064:** *Customer Service Excellence*
- **CL-083**: *Applying to Coach Approach*
- **CL-088:** *It is all about HOW we think*

*Online courses through Lynda.com:*

- **OL-023:** *Accounting Foundations* with Earl Kay Stice
- **OL-024:** *Business Management (Strategic Planning)* *– Merideth Powell*
- **OL-025:** *Pitching your Ideas Strategically – Todd Dewett*
- **OL-026:** *Creating and Giving Business Presentations – Tatiana Kolouvou*

*Technology Courses through ITSDE:*

- **MM102:** *Enhance Your PDF: Create Fillable Forms and Add Multimedia*

To register for courses click here

For online courses through Lynda.com click here

For more information about the AggiesLEAD program contact CLOE at cloe@ncat.edu or 336-285-3767.
For questions about course registration contact ITSDE at training@ncat.edu or 336-285-4493.

## NORTH CAROLINA AGRICULTURAL AND TECHNICAL STATE UNIVERSITY